

國立臺灣師範大學 108 學年度碩士班招生考試試題

科目：統計學

適用系所：管理研究所

注意：1.本試題共 2 頁，請依序在答案卷上作答，並標明題號，不必抄題。2.答案必須寫在指定作答區內，否則依規定扣分。

1. The marketing manager of a supermarket wants to make decision about the arrangement of a 3C product. In order to determine the effect on the **Sales** (Y) of the product of shelf **Space** (in 10, 15, and 20 square feet) and whether the product was placed at the front (=1) or back (=0) of the aisle (**Location**), he collected a random sample of sales of 12 days. The raw data is in Table 1, and results of regression and correlation analysis listed in Table 2:

Table 1

Day	Space	Location	Sales (Y)	Predicted sales
1	10	0	18	20.0
2	10	1	25	21.7
3	10	0	16	20.0
4	10	1	20	21.7
5	15	1	26	25.8
6	15	1	28	25.8
7	15	0	27	24.2
8	15	0	28	24.2
9	20	0	28	28.3
10	20	0	28	28.3
11	20	1	26	30.0
12	20	1	30	30.0
Mean	15	0.5	25	25
SD	4.26	0.52	4.49	3.62
SS	200	3	222	144.46

Table 2

Regression Statistics		Correlation			
Multiple R	0.81	Space	Location	Sales	
R Square	R ²	Space	1		
Adjusted R ²	0.57	Location	0.00	1	
Standard Error	2.94	Sales (Y)	0.78*	0.19	
Observation	12	* p<.05			
ANOVA					
	df	SS	MS	F ratio	p-value
Regression	A	C	D	F	0.0088
Residual	9	77.54	E		
Total	B	222.00			
	Coef.	SE	t Stat	p-value	
Intercept	11.79	3.34	3.53	0.0064	
Space	0.83	0.21	3.97	0.0032	
Location	1.67	1.69	0.98	0.3511	

- (1) Explain the meaning and calculation formula of SS=222 in Table 1 (6 points)
- (2) Indicate the values of A to F in Table 2 (6 points)
- (3) Discuss the magnitude and statistical significance of correlation coefficients in Table 2 (6 points)
- (4) Compute and interpret the meaning of the coefficient of multiple determination (R²)(6 points)
- (5) State the regression equation that predicts sales based on shelf space and location (6 points)
- (6) Discuss the t-Stat and statistical significance of the predictors of regression (6 points)
- (7) Explain the meaning of regression coefficients of 0.83 and 1.67 (6 points)
- (8) Calculate the standardized regression coefficients (beta) (6 points)
- (9) Indicate and compare the predicted residuals of sales for products in 10 square feet of shelf space situated at the front and back of the aisle (6 points)
- (10) Predict the sales of product for a day with 8 square feet of shelf space situated at the front and back of the aisle (6 points)

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2. Based on the marketing study data in question 1, the marketing manager applied a two-way ANOVA to test the effects of shelf **Space** and **Location** on the **Sales** of the 3C product. Results listed in Table 3, 4 and figure 1:

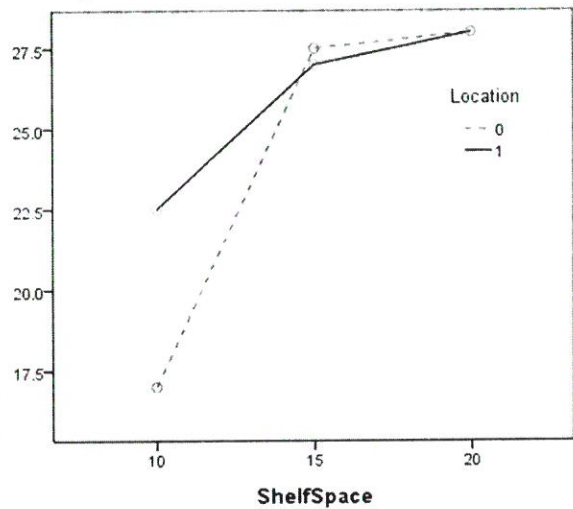
Table 3 Descriptive Statistics

Location		Space			Total
		10	15	20	
0:Back	Mean	17.00	27.50	28.00	24.17
	SD	1.41	0.71	0.00	5.60
1:Front	Mean	22.50	27.00	28.00	25.83
	SD	3.54	1.41	2.83	3.37
Total	Mean	19.75	27.25	28.00	25.00
	SD	3.86	0.96	1.63	4.49

Table 4 ANOVA

	SS	df	MS	F	p
Space	166.50	2	83.25	19.98	0.0022
Location	8.33	1	8.33	2.00	0.2070
Space * Location	22.17	2	11.08	2.66	0.1489
Error	25.00	6	4.17		
Total	222.00	11			

Figure 1



- (1) Interpret the meaning of the figure 1 using the information in Table 3 (10 points)
- (2) Discuss the statistical significance of main and interaction effects in Table 4 (10 points)
- (3) The conclusions of the ANOVA in Table 4 may violate Type I or Type II error? Why? (10 points)
- (4) Explain the similarities and differences of the design of ANOVA in Table 2 and 4 (10 points)