科目: 管理學 系所: 亞太工商管理學系 考試時間: 100 分鐘 本科原始成績: 100 分

一、 單選題, 每題 2 分, 共計 50 分。
1. Contingency approaches to management contend that
A) situations determine managerial approach
B) all organizations should be managed in the same way
C) managers determine managerial approach
D) no two organizations should be managed the same way
2. Which of the following statements about organizational culture is correct?
A) An organization with a weak culture would need fewer written rules and regulations to conduct
business than a strong culture.
B) An organization with a strong culture would need more written rules and regulations to conduct
business than a weak culture.
C) An organization with a strong culture would need fewer written rules and regulations to conduct
business than a weak culture.
D) Both weak and strong organizational cultures need as many written rules and regulations to
conduct business as possible.
3. Which of the following would networking be most likely to help a manager accomplish?
A) increasing efficiency
B) increasing effectiveness
C) defining goals
D) building a power base
4. Almost all managerial tasks involve
A) decision making
B) technical skills
C) long-term planning
D) superb political skills
5. If a car buyer knows the inventory dealer price of the same car at different dealerships, he or she
is operating under what type of decision-making condition?
A) risk
B) uncertainty
C) certainty D) feature!
D) factual

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	6. A retail clothing store manager who estimates how much to order for the current spring season
	based on last spring's outcomes is operating under what kind of decision-making condition?
	A) seasonal
	B) risk
	C) uncertainty
	D) certainty
	7. In formal planning,
	A) specific goals covering a period of years are defined
	B) to maximize flexibility, specific goals are never spelled out
	C) very broad general goals are developed
	D) goals may be written or unwritten
	b) goals may be written of unwritten
	8. Which of the following is NOT a reason for managers to plan?
	A) to give direction to an organization
	B) to deal with change
	C) to establish goals
	D) to establish responsibility for mistakes
	9. The importance of unity of command has diminished in today's workplace because of its
	tendency to be .
	•
	A) inflexible and inefficient D) athically questionable
	B) ethically questionable C) abovering and distance of
	C) chauvinistic and dictatorial
	D) too decisive
	10. Which of the following statements is true?
	A) Power is a right.
	B) Authority is one's ability to influence decisions.
	C) Authority is a right.
	D) Both power and authority are rights.

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11. Which form of on-the-job training might have a trainee working with a single mentor from the organization? A) vestibule training B) simulation exercises C) understudy assignments D) job rotation
12. Which of the following is NOT a positive feature of job rotation as a training method?A) simulation of actual work tasksB) exposure to many different work tasksC) introduction to coworkersD) does not take up too much of any one experienced worker's time
 13. Employees at a company protest a change that allows an automatic answering system to answer phone inquiries, claiming that the company is becoming "depersonalized." They are most likely resisting change due to A) uncertainty B) habit C) conflicts with company goals D) fear of losing status
 14. Workers in a company are complaining about a new employee evaluation system. Which kind of resistance to change are they demonstrating? A) resistance out of habit B) resistance because of uncertainty C) resistance to protect company goals D) resistance to protect market share
15. After spending several hours looking over an architect's plans, Wendy formed a new impression for a new building design. Which component of attitude did she change?A) affectiveB) behavioralC) emotiveD) cognitive

科目:管理學 系所: 亞太工商管理學系 是否使用計算機:否 考試時間: 100 分鐘 本科原始成績: 100分 16. After carefully examining the architect's plans yesterday, today Wendy has decided that she loves the new design. Which component of forming an attitude did she carry out today? A) cognitive B) affective C) behavioral D) informational 17. The team that meets each week in room 201 has a goal of creating a new cell phone model. The team consists of an engineer, a designer, a computer software specialist, and a marketing specialist. The team has full authority to make and implement its own decisions. This is likely to be a A) cross-functional team B) problem-solving team C) virtual team D) work group 18. Deborah's work team has its own separate office, does its own planning and scheduling, and is even responsible for evaluating each other's performance. Deborah is part of a team. A) self-managed B) virtual C) problem-solving D) work group 19. Which of the following is true of the three early theories of motivation? A) Maslow focuses on job satisfaction. B) McGregor focuses on the needs of the individual. C) Both McGregor and Herzberg focus on human nature. D) Only McGregor focuses on human nature. 20. Which of the following is an accurate statement about transformational leaders? A) They are poor motivators. B) Their organizations suffer from high turnover rates.

C) Their organizations are highly productive.D) Their organizations are not productive.

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21. The first step in the control process is to
A) take action
B) measure actual performance
C) compare performance against a standard
D) compare a standard against an ideal
22. Controlling compares to see if goals are being achieved.
A) planned performance to standard performance
B) standard performance to ideal performance
C) actual performance to competitor performance
D) actual performance to planned performance
23. Which of the following is NOT true of active listening?
A) It is a skill that most people need to improve.
B) Listening demands serious intellectual effort.
C) Active listening demands intense concentration.
D) Empathy is a barrier to active listening.
24. The path-goal theory sees the job of an effective leader as
A) providing clear instructions for followers
B) clearing the path between followers and their goals
C) defining goals for followers
D) helping followers understand their goals
b) helping followers understand their goals
25. The first step in any employment planning process involves making a
A) job description
B) human resource inventory
C) product evaluation
D) job specification

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- 二、 簡答題,每題10分,共計50分。
- 1 · Please explain the content of McClelland's three-needs theory about leadership.
- 2 Please name at least three types of decision-making errors and biases and also explain what they mean.
- 3 Please compare the features of mechanistic and organic organizations and give company examples for each of them.
- 4 \ What are the five stages of group development? Please explain what they mean.
- 5 What are the three leadership styles in the University of Iowa research. Please explain what they mean.