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| 考試科目 | 社會與性格<br>心理學 | 系所別 | 心理系<br>工業與組織組<br>社會與人格組 | 考試時間 | 2月2日(五)第4節 |
|------|--------------|-----|-------------------------|------|------------|

### Social Psychology (50%)

#### 一、 Explain the following terms (30%):

1. Reactive aggression vs. Proactive aggression
2. Pluralistic ignorance
3. Identity fusion
4. Social exchange theory vs. equity theory
5. That's-not-all technique
6. Sleeper effect

#### 二、 Essay questions (20%)

1. Tom is a newcomer to the group and no one really cares about what he thinks. However, Tom doesn't want to stay this way, and he intends to become influential. Based on your knowledge in Social Psychology, provide at least two strategies he can use to achieve his goal. Be sure to cite relevant theories and findings to support your suggestions (12%).
2. Please elaborate the causes and effects of self-awareness and also discuss the possible cultural impact (8%).

備

註

- 一、作答於試題上者，不予計分。
- 二、試題請隨卷繳交。

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**Personality Psychology (50%)**

三 Explain the following terms (35%):

1. Ability traits vs. dynamic traits
2. The dark triad
3. Escape from freedom
4. Myers-Briggs Type Indicator (MBTI)
5. Social Interest (Alder)
6. Functional autonomy
7. The fully functioning person (Rogers)

四 Essay question (15%)

John gets a new job, but he has problems getting along with his colleagues. If you are a personality psychologist with (1) social-learning perspective, (2) personal construct perspective, please analyze John's situation and provide possible solutions/ strategies he may use. Be concrete and cite relevant theories/concepts and findings to support your suggestions.

備註

- 一、作答於試題上者，不予計分。
- 二、試題請隨卷繳交。