科目名稱:英文【資管系碩士班甲組、乙組】 ※本科目依簡章規定「不可以」使用計算機(選擇題)

題號:442002

共5頁第1頁

This examination consists of 50 questions, divided over 5 sections; 2 points for each correct answer.						
I. Choose the right Instructions: Each	nt alternative In of the following 30 sentence.	s has a blank; choose t	he word that fits best.			
1. Are cars getting a. fewer	wider every year, or are park b. narrower	ing spaces getting c. scarcer	_? d. less			
2. Sleep her va. escapes	when she worries about her lif b. deceives	è. c. eludes	d. denies			
3. Quite honestly, la. much	do not think of Angeling b. little	na Jolie as an actress. c. few	d. lot			
4 of George a. Whichever	Michael's songs do you like b b. What	pest, "Careless Whispe c. Which	r" or "Last Christmas"? d. Either			
5. It is a miracle that, such small brains, birds can sing and fly and take care of themselves.						
a. through	b. because of	c. within	d. with			
6. They have been ra. despite	narried for 29 years, and still b. accept	have eyes for no one _ c. but	each other. d. than			
7. How can I business?	7. How can I my father to understand that I don't want to work in his scrap metal					
a. make	b. let	c. talk to	d. convince			
8. Amy was fired from a. hilarious	om her job because her superi b. elevated	or did not think her wo				
9. This cold snap wi	ll the sale of hats and s	carves.				
a. geniculate	b. initiate	c. stimulate	d. emulate			
10. What is thea. appeal	_ of Taiwan for Japanese tou b. destination	rists? c. reason	d. favorite			
11. I wonder sometimes how the handicapped manage to the uneven sidewalks of Kaohsiung.						
	b. sidestep	c. negotiate	d. direct			
12. Margareta. makes	drinks in the kitchen when Al b. is making	ice arrived. c. was making	d. has been making			
13. Jeremiah says his a. charged	s favorite hobby is sleeping. B b. memorialized	out can sleeping really l c. criticized	be as a hobby? d. characterized			

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14. When hungry, a. this restaurant is the pl			
b. food smells so delicion	•		
c. your energy just goes			
d. one can think of nothin	ng but 100a		
15. Australia and Brazil	both affected by s	evere floods recently	y.
a. have been	b. are being	c. were to be	d. could be
16. My cat's name is Sw			d following
a. like	b. so as	c. up to	d. following
17. Some people take Pie	erre for a Frenchman, b	ut,, he is Cana	dian.
a. on the contrary	b. meanwhile	c. actually	d. indeed
18. Prof. Lin said she reame.	ally had enough of my	excuses and that she	wanted some from
a. action	b. acting	c. acted	d. active
19. Carla would nota. be telling	_ a word about what Cr	naries did to her last	night.
a. oe tennig	o. understand	C. SHOW	d. utter
20. I'm sorry to say that			
a. falling out	b. quarreling	c. misdemeanor	d. going on
21. I forgot to buy eggs,	so there aren't in	the refrigerator.	
a. no eggs	b. there		d. inside
22. Was it President-Eleca. otherwise	ct Trump who placed the	round c. neithe	sai, or? r d. elsewhere
a. Otherwise	o. the other way a	round c. nonne	d. olsownere
23. After his fatal accide	nt, the young father wa	s by his wife a	nd three children.
a. revived	b. surveyed	c. survived	d. revitalized
24. Carrefour's vegetabl	es are less fresh t	han those at the tradi	itional market.
a. remarkably	b. markedly	c. marked	d. marketed
05 D		41.1.1.0	
25. Do animals have an a. aspiration	b. illusion	c afterthought	d. awareness
a. aspiration	b. musion	o. untormought	
26. Sabrina was nervous	at the conference beca	use she was going to	present a
a. paper	b. presentation	c. gift	d. article
27 I cannot got over the	fact that Jasmine marr	ied a man 30 vears h	er!
- / / Calldol del doel de	b. older		d. senior
-		•	
a. elder			1.1
a. elder	nent building made me	talk to neighbors I	would not even hav

科目名稱:英文【資管系碩士班甲組、乙組】 題號: 442002 ※本科目依簡章規定「不可以」使用計算機(選擇題) 共5頁第3頁 29. Doctors do not lead the healthiest lives. a. carefully b. life-style c. necessarily d. knowingly 30. Once the children together for a while, their earlier squabbles were forgotten. a. played b. play c. playing d. had been playing II. Match verbs with phrases Instructions: for phrases 31-35, determine which verb from the box fits best. Use each verb only once. a. bewilder b, interpret c. collect d. negotiate e. forge 31. To samples 32. To a spouse 33. To ____ a curve 34. To ___ a law 35. To a passport III. Match nouns with phrases Instructions: for phrases 36-40, determine which noun from the box fits best. Use each noun only once. d. evocation e. ignorance b. error c. escape a. envy 36. An of justice 37. An of childhood 38. Impelled by 39. A narrow 40. An too deep to remedy IV. Match words with words of similar meaning

Instructions: Match the words in the box with the words 41-45 that come closest in meanings. Use each word only once.

a. compromised	b. acoustic	c. hump	d. sophisticated	e. sound
<u> </u>				

41. worldly

42. sonic

背面有疑

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- 43. endangered
- 44. protuberance
- 45. healthy

V. Reading Comprehension

Instructions: Read the following texts and select the best answer to questions 46-50.

Management gurus dub them "super-consumers:" they make up only a tenth of customers but they account for 30-70% of sales, an even greater share of profits and almost 100% of "customer insights," says a new book, *Super-Consumers*, written by Eddie Yoon.

These people are not defined simply by the amount of stuff they buy (though they tend to be heavy users), but by their attitude to the product. They regard the things that they consume as answers to powerful emotional needs. Super-consumers exist in every imaginable consumer category, from the glamorous to the staggeringly mundane. There are people who wax lyrical about the serial numbers inside toilet rolls or who worship at the altar of Kraft's Velveeta processed cheese, which they call "liquid gold."

But the most important role of super-consumers is to force companies to focus on their core business. Managers love to immerse themselves in the side-disciplines of business—analyzing big data or re-engineering supply chains. Super-consumers remind them that these are just a means to an end. Executives need to make sure that they often spend time with them—sitting in on product tests, joining chat rooms and hanging out at customer conventions. Video rental company Blockbuster kept its accountants happy but alienated its core customers by charging late fees. Netflix, by contrast, keeps its disciples on board with constant binge-watching fodder.

(Adapted from The Economist, Dec. 3, 2016)

- 46. Super-consumers,
- a. are valuable because they make up a tenth of customers
- b. are valuable to management gurus because they are heavy users of stuff
- c. have a powerful emotional bond with certain products they prefer
- d. live in a world of imaginable consumer categories
- 47. The examples of people waxing lyrical about serial numbers inside toilet rolls and the processed cheese of the Velveeta brand are examples of
- a. the interest of super-consumers in glamorous consumer categories
- b. the interest of super-consumers in mundane consumer categories
- c. the interest of super-consumers in, respectively, glamorous and mundane consumer categories
- d. the interest of super-consumers in, respectively, mundane and glamorous consumer categories
- 48. Managers tend to
- a. lose focus on their companies' core business
- b. underrate the importance of analyzing big data or re-engineering supply chains
- c. waste time joining chat rooms and hanging out at customer conventions
- d. consider super-consumers just a means to an end

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- 49. Executives should spend time with super-consumers because
- a. super-consumers have powerful emotional needs
- b. super-consumers exist in so many consumer categories
- c. super-consumers make up the largest section of a company's customers
- d. super-consumers offer valuable customer insights
- 50. The contrast between Blockbuster and Netflix is that
- a. Blockbuster kept its accountants happy, while Netflix did not
- b. Blockbuster lost its core customers because of late fees, while Netflix did so by offering binge-watching fodder
- c. Netflix gives its core customers exactly what they want while Blockbuster did not
- d. Netflix caters for its disciples while Blockbuster concentrated on aliens as their core customers

End of the MA entrance Examination